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# **Mohammad Shoaib, CFA**

## Chief Executive Officer



Al Meezan Investment Management Limited (Al Meezan) is the subsidiary of Meezan Bank Limited. Core area of Al Meezan's business is investment management with proven expertise in:

- Developing, floating and managing Islamic (Shariah compliant) Mutual Funds
   Structuring and managing Discretionary and Non-Discretionary Portfolios
- Providing Investment Advisory Services

Al Meezan with AM2++ management quality rating (awarded by JCR-VIS) is the largest private sector Asset Management

Company in Pakistan. Al Meezan with over 21 years of existence has one of the longest track records in private sector in the area of investment management in Pakistan and has emerged as one of Pakistan's leading investment solutions provider in a Shariah compliant manner. Al Meezan has recorded phenomenal growth over the last five years with its Assets under management (AUMs) growing from PKR 29.4 billion in June 2011 to PKR 77.8 billion on June 30, 2016 reflecting an impressive 164% growth in AUMs in the last five years.

Al Meezan also boasts to have the largest penetration among retail investors in the country with total investor base of over 42,000 investors. Not only that, it is perhaps one of the few institutions in the country which has helped investors achieve their investment objectives in a truly Shariah Compliant manner. The investment solutions offer a range of options, including diversified equity schemes, fixed income funds, money market products, capital preservation fund series, commodity scheme and voluntary pension scheme. Al Meezan is presently managing twelve funds and administrative plans under these categories. In addition to mutual funds, Al Meezan also manages discretionary and non-discretionary portfolios for investors. During the period ended June 30, 2016 Al Meezan introduced two schemes namely Meezan Gold Fund and Meezan Asset Allocation Fund. Also, four asset allocation plans MAAP-I, II,III & IV and one investment Plan namely Meezan Indus Hospital Support Plan were launched based on existing fund MFPF.

Meezan Funds are not only available at all the 13 branches of Al Meezan across Pakistan, but are also available across more than 550 branches of Meezan Bank Limited and selected branches of Standard Chartered Bank, Dubai Islamic Bank & Samba Bank

The Shariah Advisor of Meezan Bank Limited, also the Shariah Advisor of Al Meezan, headed by renowned Shariah scholar Justice (Retd.) Mufti Muhammad Taqi Usmani, supervises the operations to ensure Shariah compliance of the funds. In addition to the service quality, Shariah compliance and impressive performance in terms of returns to investors, Al Meezan also complies with the global best practices in asset management and has voluntarily adopted "Asset Manager Code of Professional Conduct" from CFA Institute, USA. Hence it has the distinction of being the first asset management company in Pakistan to comply with the global best practices in asset management. Al Meezan is also compliant with the Global Investment Performance Standards (GIPS®) GIPS.

### **Board of Directors**

**Ariful Islam** Chairman **Mazhar Sharif** Director P. Ahmed Director Moin M. Fudda Director **Syed Amir Ali** Director Syed Amir Ali Zaidi Director Tasnimul Hag Farooqui Director **Atif Azim** Director **Abdullah Ahmed Muhammad** Director

Mohammad Shoaib, CFA Chief Executive Officer

### Senior Management

**Syed Owais Wasti** Chief Financial Officer &

**Company Secretary** 

Faisal Hafeez Head of Operations

**Hussain A. Nagvi** Chief Strategy & Operations Officer

Muhammad Asad Chief Investment Officer

**Rashid Zafer** Head of Internal Audit & Compliance

**Ali Asghar** Head of Research

Talha AnwerHead of Sales & MarketingAbdul Rub KhanHead of Human ResourcesAnas RehanHead of Customer Service

Quality & Training

Shahid Usman Ojha Head of Fund Accounting
Imad Ansari Head of Risk Management

Syed Khurram Ali Nagvi Head of IT

Total number of funds

ai number of funds

Assets Under Management as of June-2016

**AMC Management Quality Rating** 

**Auditor** 

: PKR 83.87 billion

: AM2+ (Stable) JCR-VIS (May 04, 2016).

: A.F. Fergusons & Co. Chartered Accountants



## For the Year Ended June 30, 2016

Funds Under Management	Rating	Net Assets (as of June 30, 2016) PKR millions	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	Since Inception (or past 10 years whichever is less)
Open-End Schemes - Shariah Compliant Money Market													
Meezan Cash Fund (15-06-2009)	AA(f) (J)	3,432			8.08%	10.10%	11.02%	10.71%	8.07%	7.07%	7.46%	4.58%	90.18%
Open-End Schemes - Shariah Compliant Income													
Meezan Islamic Income Fund (15-01-2007)	A-(f) (J)	9,051	9.93%	9.15%	10.15%	7.31%	11.77%	7.79%	14.45%	11.90%	8.13%	5.75%	150.23%
Meezan Sovereign Fund (10-02-2010)	AA(f) (J)	7,945				9.49%	11.45%	11.15%	9.12%	8.50%	6.81%	5.10%	80.26%
Open-End Schemes - Shariah Compliant Equity													
Al Meezan Mutual Fund (13-07-1995)	MFR-3 Star	(1) 5.418	26 95%	0.43%	-31.67%	31 23%	37 37%	19.03%	50.56%	29.82%	22.02%	15.54%	415.14%
(Converted from Closed-Ended Scheme on August 05, 2012)	WITH S Star	3,410	20.5570	0.4370	31.0770	31.2370	37.3770	15.0570	30.3070	L3.0L70	22.02/0	13.3470	413.1470
Meezan Islamic Fund (08-08-2003)	3 star (J)	32,554	28.79%	0.27%	-29.51%	30.88%	38.72%	19.46%	50.76%	29.15%	21.64%	17.40%	448.94%
Open-End Schemes - Shariah Compliant Fund of Funds - (CF		1 001								0.000/	10.000/	11.000/	00 750
Meezan Capital Preservation Fund II (28-06-2014) Meezan Capital Preservation Fund III (31-01-2014)	NA NA	1,221									10.32%	11.26% (matured)	22.76%
Meezan Financial Planning Fund of Funds (MCPP I) (26-09-201		1,576	]	]					]	3.02%	7.82%	10.49%	19.13%
Meezan Financial Planning Fund of Funds (MCPP II) (19-12-201		3,035	<u>-</u>						<u>-</u>	<u>-</u>	0.44%	6.50%	6.96%
Open-End Schemes - Shariah Compliant Asset Allocation Fu Meezan Asset Allocation Fund (18-04-2016)	ınd	460										2.77%	2.77%
Open-End Schemes - Shariah Compliant Commodities Meezan Gold Fund (13-08-2015)		321										10.59%	10.59%
Meezali Gold Fulld (15-06-2013)		321										10.33%	10.35%
Open-End Schemes - Shariah Compliant Balanced													
Meezan Balanced Fund (20-12-2004)	NA	4,708	25.41%	1.33%	-10.79%	22.73%	25.37%	16.81%	31.75%	19.66%	15.90%	12.07%	317.22%
(Converted from Closed-Ended Scheme on July 01, 2013)													
Open-End Schemes - Shariah Compliant Fund of Funds													
Meezan Financial Planning Fund of Funds (Aggressive) (12-04-2013	) NIA	443							0.060/	22.10%	16 /60/	13.28%	75.51%
Meezan Financial Planning Fund of Funds (Moderate) (12-04-2013		367	]	]						17.33%		11.28%	57.91%
Meezan Financial Planning Fund of Funds (Conservative) (12-04-20		327		<u>.</u>						12.61%		8.72%	39.73%
Meezan Financial Planning Fund of Funds (MAAP I) (09-07-201		1,278							-			11.66%	11.66%
Meezan Financial Planning Fund of Funds (MAAP II) (27-11-20)		925										14.80%	14.80%
Meezan Financial Planning Fund of Funds (MAAP III) (26-01-20		2,851										13.46%	13.46%
Meezan Financial Planning Fund of Funds (MAAP IV) (24-05-20	)16)	532										0.73%	0.73%
Open-End Schemes - Shariah Index Tracker													
KSE Meezan Index Fund (28-05-2012)	NA (J)	882						-2.34%	49.64%	26.49%	17.06%	13.32%	145.21%
Shariah Compliant Pension Funds Meezan Tahaffuz Pension Fund (28-06-2007)	-	4.099	0.14%	2 100/	-25.80%	31.50%	26.040	16 700		33 456/	26.670/	18.07%	387.56%
Islamic Equity Islamic Debt			45.63%		10.20%		10.87%					4.48%	196.76%
Islamic Money Market					11.10%							4.02%	158.19%
islamic money market		733	_3.3370	7.7070		0.5070	20.7370	20.5770	7.7 170	7.0770	3.0770	1.02/0	130.1370

\*Annualized (J) - JCS-VIS

Trustee
\*\*Central Depository Company of Pakistan Limited

